#### Solutions for Business

American Business Consulting (ABC) was founded in 1994 by Philip Arsenault based on the principal of teaching businesses, financial literacy.

ABC's strength is providing business owners with Interim financial management to guide the company to profitabilty. Our team focuses on the key profit drivers of the business and provides assistance in eliminating unproductive expenditures.

We believe that solid business practices lead to the creation of wealth for future generations.

We look forward to serving you.



AMERICAN
BUSINESS
CONSULTING

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# AMERICAN BUSINESS CONSULTING

Business Solutions for Crisis Management, Financial Consulting, Business Valuations, Business Brokering, Mergers and Acquisitions and IRS/MA DOR tax settlements.

Let us be your guide to the business and financial world.

### Creative Solutions for Business

American Business Consulting provides business services in the following areas:

- · Crisis Management
- Financial Consulting
- Business Valuations
- Business Brokering
- Mergers & Acquisitions
- Tax Settlements
- · Refinancing & Debt Restructuring
- Due Diligence Audits



#### American Business Consulting Team:

Philip Arsenault, BSBA, MBA, Certificate in Financial Planning. Linda Abreu, Forensic accounting and crisis management specialist Richard Arsenault, BA, MBA, CPA, forensics and government contracts specialist

#### Crisis Management

We provide business owners with interim financial management guiding them towards profitability. In restructuring, we focus on key profit drivers and the elimination of waste and unproductive business expenses.

#### **Financial Consulting**

Business owners contract with us for guidance in financial planning, cash flow issues, cost planning, manpower planning and human resource options. We also assist in the hiring and termination of employees.

#### **Business Valuations**

If a business is being sold or purchased an independent opinion is critical in establishing the amount banks and investors are willing to finance. Other instances where business valuations are critical are, death of a partner; acquiring a new partner; employee wealth sharing, establishing family generation transitions.

#### **Business Brokering**

We have been involved in business sales throughout New England and make the commitment to stay involved from the beginning to the closing. Whether it is the business valuation or developing a marketing plan to attract the right buyer, we have the experience.

#### Mergers & Aquisitions

We assist buyers with mergers & acquisitions by providing the legal, financial, and insurance options tailored to meet the client's needs.

#### Tax Settlements

We provide forensic accounting assistance for IRS, MA DOR and DUA tax issues. We will assist the taxpayers to understand the Taxpayer Bill of Rights.

#### Refinancing

We work with many lending institutions that provide a variety of financing options. We will find the right source to match your needs.

#### **Due Diligence Audits**

We will perform due diligence audits for potential acquisitons, mergers and buyouts. Our goal is to verify revenue and expenditure line items as well as business sustainability.

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